# Acropolis Faculty of Management & Research (AFMR)





### **ADMISSIONS**

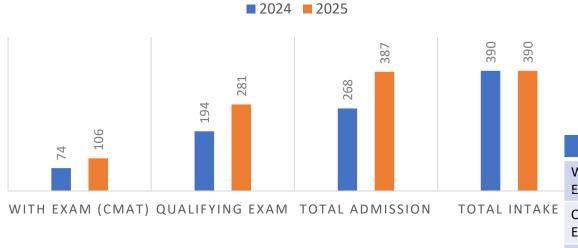
ACROPOLIS FACULTY OF MANAGEMENT & RESEARCH, INDORE



### AFMR Comparison 2024 and 2025



# AFMR COMPARISON 2024 AND 2025



AFMR	2024	2025
With Exam(CMAT)	74	106
Qualifying Exam	194	281
Total Admission	268	387
Total Intake Allowed	390	390

#### **PLACEMENT DATA**

College Placed

142

Self Placed

**40** 

Highest Package – **16LPA** 

Average Package – 4.92LPA























































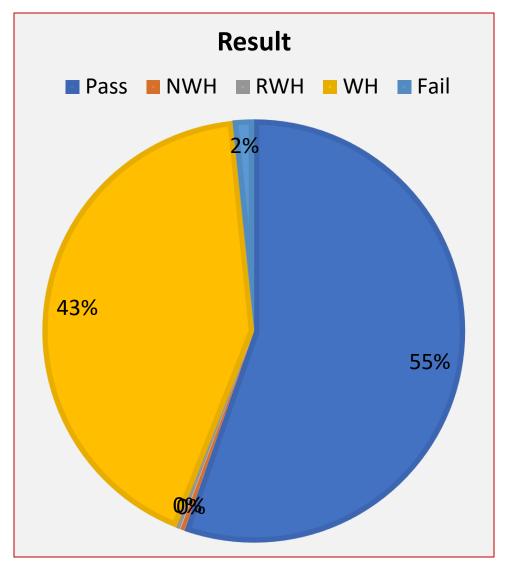






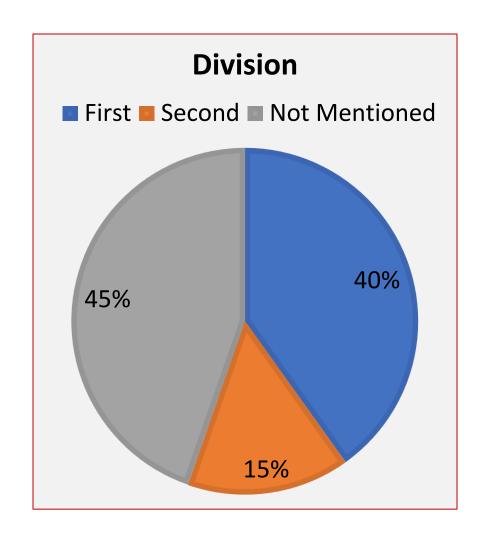
# AFMR MBA Batch 2023-25 IV Sem. Result Analysis

Result					
Pass	171	(55%)			
NWH	1	(0.3%)			
RWH	1	(0.3%)			
WH	131	(43%)			
Fail	5	(2%)			
Total	309				



# **AFMR**

Division			
First	124		
Second	47		
Not			
Mentioned	138		
Total	309		



### Certification and Value-added Courses

- Certificate Program in Banking, Finance, and Insurance (CPBFI)
- a) March-April 2025

➤ NPTEL & SWAYAM Certificates

# Proposed Certification and Value-added Courses with AI integration

- Advanced Excel and SQL certification
- Digital Marketing
- Mock Stock
- IBM SPSS Modular
- Sales Force
- Business Simulation
- NPTEL & SWAYAM Portel

### **Industry Visits Details**

#### List of Companies - For AFMR Industry Visits (IIPC) 2024 - 2026 Academic Session

MBA - Academic Year 2024 -2026					
S.No.	Company	Location	Visit date	No. Of students	
1	Balaji Wafers Ltd.	Rau Pithampur	5th December	50	
2	Tata International Ltd.	Dewas Industrial Area	13th January	36	
3	Shubham Foods Ltd.	Rau Pithampur Area	20th January	40	
4	Rani Press Pvt Ltd	Rau Pithampur Road	21st January	50	
5	Parle Biscuits	Sanwer Industrial Area	21st January	50	
6	Apsara Tea (Packaging Unit)	Sanwer Industrial Area (Super Corridor)	22nd January	35	
7	Anik Milk Products	Maksi Road, Dewas Industrial Area	23rd January	30	
8	Commercial Synbags	Pithampur Industrial Area	24th January	40	
9	Pratibha Syntex	Pithampur Industrial Area	25th January	45	
10	Kasta Pipes	Pithampur Industrial Area	25th January	40	

### Industry Visits – Learning for the students Key Highlights

- Opportunity to interact with industry experts
- Opens new avenues for learning by seeing/ observation
- Learning Management Concepts
- Improves job prospects
- Helps students explore the other end of the horizon
- Help students to understand professional work culture
- It helps to inculcate the practical workplace learning
- It also helps students have a precise understanding of how an actual industry works
- They learn managerial skills and understand leadership qualities
- Students, when they meet industry professionals, usually get influenced by the industry leaders, professionals, by their experience, wisdom and learning
- Also helps students to have hands-on training on the latest technology and trends in the industry.

### Details of Experts' Sessions and Seminars

S. No	Particulars
1	Guest Session by Ms. Shriya Mangla on Supply Chain Management
2	Guest Session by FCA on AI in Business Strategy
3	Expert Session by <b>Dr. Geetanjali Chandra</b> on Legal Rights of Women
4	AFMR Women Cell organized a Mahila Suraksha Samwad
5	Mr. Rahul Goel, Senior Vice President & Zonal Head (North), Ultratech Cement Limited
6	<b>Mr. Sugeet Shrivastava,</b> Regional HR Head (M.P., C.G., Rajasthan, U.P., Haryana), Havells India Limited
7	Mr. Vikas Singh Bhadoria, State Head, Pernod Ricard India
8	Mr. Ahad Memon, Regional Head & DVP – Wealth, HDFC Bank

## **Induction Ceremony**

- **Date:** 18<sup>th</sup> to 30<sup>th</sup> August 2025
- Topic: Aarohan 2025: Induction Program for MBA
- Resource persons:
- a) Shri Rahul Goel, Senior Vice President & Zonal Head (North), Ultratech Cement Limited
- b) Shri Sugeet Shrivastava, regional HR Head (M.P., C.G., Rajasthan, U.P., Haryana), Havells India Limited
- c) Mr. Vikas Singh Bhadoria, State Head, Pernod Ricard India
- d) Ahad Memon, Regional Head & DVP Wealth, HDFC Bank







ACROPOLIS FACULTY OF MANAGEMENT AND RESEARCH ACROPOLIS INSTITUTE OF TECHNOLOGY AND RESEARCH

ACROPOLIS INSTITUTE OF MANAGEMENT STUDIES AND RESEARCH

INVITING YOU FOR THE

# FRESHER'S

OF

**Batch 2025-27** 

Freshers 2K25 - Let the Fun Begin!!

AUGUST

30

SATURDAY

01:00 PM - 7:00 PM

VENUE

DHAIRYA PRABHA AUDITORIUM



BUS FACILITY WILL BE AVAILABLE FACULTY COORDINATOR
Dr. Anshu Thakur
+91 98264 17773

#### Publication of Journal in 2025

- Journal : Shodh Ganga (A Peer-Reviewed Journal)
- January December 2024
- Volume 8, No.1
- ISSN (P): 2250-303X
- ISSN (E): 2347-5935

### **Business Awareness Test**

### Purpose of the Test

- Assess students' understanding of core business concepts
- Promote awareness of current trends in Finance, Marketing, and HR
- Encourage regular reading of business news

### **Test Objectives**

- Improve business acumen across key functional areas
- Strengthen engagement with real-time business updates
- Integrate current affairs into management learning

# COMMUNITY ENGAGEMENT PROJECT (CEP) – 2025

Acropolis Faculty of Management and Research, Indore, is committed to fostering a sense of social responsibility and inclusivity among its MBA students. As future business leaders, it is imperative for students to understand the challenges faced by different communities and contribute to meaningful social causes.

To achieve this, the Community Engagement Project was introduced, which will provide students with real-world exposure through active engagement with Non-Government Organisations (NGOs), Self-Help Groups (SHGs), Trusts and Foundations, Grameen Bank, United Nations (UN), World Health Organisation (WHO), Cooperative Societies, Charitable Organisations, etc.

# Rubrics for Community Engagement Project

Criteria	Excellent (9-10 Marks)	Good (7-8 Marks)	Satisfactory (5-6 Marks)	Needs Improvement (1-4 Marks)	Total Marks
Content & Analysis	Clear, well- structured, strong insights.	Good structure, relevant points.	Basic content, minimal insights.	Poor structure, weak analysis.	/10
Engagement & Contribution	Active participation, meaningful work.	Moderate involvement, some impact.	Basic participation, limited impact.	Minimal contribution lacks effort.	/10
Presentation	Confident, clear, well-organised.	Good clarity, structured.	Basic structure, some clarity.	Poor organisation, unclear.	/10
Reflection & Learning	Deep reflection, strong learning.	Good insights, moderate learning.	Basic insights, minimal learning.	Poor reflection, lacks learning.	/10
Criteria	Excellent (9-10 Marks)	Good (7-8 Marks)	Satisfactory (5-6 Marks)	Not Satisfactory (1- 4 Marks)	Total Marks

### Capstone Project

The **Capstone Project** is a culminating academic experience designed to assess a student's ability to integrate and apply management concepts learned during their MBA program. This project requires students to conduct a **sectoral analysis**, demonstrating their analytical, research, and presentation skills in a professional setting.

### The project involves:

- Industry/Sector Selection Identifying a relevant sector (e.g., IT, Healthcare, FMCG, Banking, Automotive).
- Comprehensive Report Analyzing key aspects of the sector.
- Presentation Delivering findings to a faculty panel.
- Evaluation Based on research depth, analytical rigor, and presentation quality.

### Aim & Objectives

- Enhance Understanding Apply management theories to real-world industry scenarios.
- **Develop Analytical Skills** Conduct SWOT analysis, competitive benchmarking, and future trend assessment.
- **Professional Reporting** Learn referencing (APA/Harvard style) and structured report writing.
- Presentation Skills Communicate findings effectively to stakeholders.

# Rubrics for Capstone Project Presentation and Viva

S.No.	Criteria	Excellent (3 Marks)	Good (2 Marks)	Needs Improvement (1 or 0 Marks)
1	Problem Definition & Objectives	Clearly defined problem and well-articulated objectives aligned with realworld need	Generally clear, but objectives could be more specific	Vague or unclear problem and objectives
2	Literature Review & Research Gap	Thorough review with well-identified research gap	Adequate review, gap somewhat unclear	Weak or missing review and unclear gap
3	Methodology	Well-explained, appropriate methods; technically sound	Mostly appropriate methods, minor gaps	Inappropriate or poorly explained methodology
4	Data Analysis / Implementation	Deep analysis, accurate results, well- documented work	Adequate analysis and implementation, some errors	Incomplete incorrect
5	Innovation & Originality	Shows originality, creativity, and problem-solving	Some original thinking evident	Lacks innovation, derivative work

S.No.	Criteria	Excellent (3 Marks)	Good (2 Marks)	Needs Improvement (1 or 0 Marks)
6	Results & Discussion	Results well-presented with insightful discussion	Results presented with basic interpretation	Poor presentation or interpretation of results
7	Presentation Structure & Visuals	Logical flow, engaging slides, effective use of visuals		Disorganized, unclear slides, weak visuals
8	Technical Knowledge & Viva Handling	Demonstrates depth of knowledge, handles questions confidently	questions but with	Struggles with questions, lacks understanding
9	Teamwork & Individual Contribution	Excellent coordination, clear individual roles	<b>'</b>	Poor coordination or unclear contributions
10	Time Management & Professionalism	<b>,</b> '	or minor lapses	Poor time use or unprofessional conduct

### **Marking Scheme:**

- 27–30 Marks: Outstanding work with strong research depth, innovation, and delivery
- 21–26 Marks: Good effort with minor gaps in analysis, clarity, or originality
- 15–20 Marks: Average presentation, some key areas missing or poorly executed
- Below 15 Marks: Needs significant improvement; lacks clarity, depth, or understanding



Date of Event: 17th & 18th April 2025

Mode: Offline/ On campus

**Objective of Competition:** The aim is to provide a dynamic platform for participants to display their skills, tackle real-world business challenges, and engage with industry experts.

**Organiser:** Acropolis Faculty of Management & Research(MBA)

About the Event: The Acropolis Faculty of Management and Research successfully hosted a two-day intercollege management fest, uniting passionate and talented students from various fields, including Finance, Marketing, Analytics, Entrepreneurship, Sustainability, and HR. The event provided a dynamic platform for participants to showcase their skills, address real-world business challenges, and interact with industry experts. Featuring six innovative and competitive events—Bizvisor, iNNOVATHON, The Grand Marketers, Pitch-a-thon, and Flip d Coat—Talentrix 2025 truly highlighted the vision and creativity of the students

#### Participating Institutes (Name of the colleges)

- Acropolis Faculty of Management & Research
- Acropolis Institute of Technology & Research
- Acropolis Institute of Law
- Acropolis Institute of Management Studies and Research
- Chameli Devi Group of Institutions
- Institute of Management Studies Davv
- School of Commerce Davv
- Shri Vaishnav Institute of Management & Sciences
- Shri Vaishnav College of Arts and Commerce

#### **Events Included:**

- 1. Finanza (Round 1 and 2) Financial Statement Analysis Competition (case + quiz)
- 2. BizVisor- Business Analytics Competition
- 3. iNNOVATHON Sustainable Solutions Challenge Competition
- 4. The Grand Marketers (Round 1 and 2) The Ultimate MBA Hackathon
- 5. Pitch-a-Thon- A Business Plan Competition
- 6. Flip -d Coat- A Debate Competition

# Some Glimpses of the Talentrix 2025













### ATHLON 2025 – Annual Sports Meet

ATHLON 2025 was a three-day sports fest that engaged more than 150 students. The fest featured games like basketball, volleyball, chess, Badminton and Table tennis, creating an energetic atmosphere that encouraged active participation, fitness awareness, and camaraderie among students.













### Women Cell

- Women's cell organises a talk on raising legal awareness. **Dr. Geetanjali Chandra** delivered a powerful lecture covering domestic violence, inheritance rights, and landmark cases. It was attended by 170+ students, mostly girls.
- Women Cell: Mahila Suraksha Samwad: This impactful event addressed women's safety, empowerment, and child marriage prevention. With speakers from various sectors, the event fostered awareness, conducted oath ceremonies, and promoted gender inclusivity.





### Women Cell- Self Defense Class 24<sup>th</sup>-25<sup>th</sup> April 2025

- A two-day Self-Defence Training Program was successfully organized under the umbrella of the **Women Cell of Acropolis Faculty of Management and Research** on 24th and 25th April 2025. The sessions were designed to equip female students with essential self-defence skills for personal safety and empowerment.
- The training was conducted by Mr. Badal Chouhan, a skilled self-defence coach who has previously trained students at AIMSR. This time, the session was scheduled for 2 hours each day, during which he covered the basics of self-defence, including techniques to tackle common physical threats and methods to stay alert in vulnerable situations.



# World Environment Day 5<sup>th</sup> June 2025



## Yoga Day-June 2025





# IMA Conclave, Management Premier League season 3







## ALUMNI MEET 2025 Acro-Cohort

• Date: 26<sup>th</sup> July 2025

• Batches: 2006 to 2013

Attend





## Research Publications

**AFMR** 

### Research Publications from AFMR

S. No.	Name	Claim Type	Title	Indexation	Journal/Conference/P ublisher	Month & Year of Publication
1	Dr. Tarun Kushwaha	Paper	Brand Trolling Engagement Behaviour (BTEB) of Customers: A Challenge for Customer Brand Relationship	ABDC-B	Journal of Relationship Marketing	.Jan-24
	Dr. Tarun Kushwaha	Paper	A conceputal study on the impact of data analytics on Business Decision making.	UGC Care	UGC	.June-24
2	Dr. Sandeep Singh	Paper	PHEISQUAL- A Scale to measure Service Quality of Professional Higher Educational Institute from Faculty Perspective	Scopus	Sage Publication	.Oct-23
3	Dr. Juhi Kamakoty	Paper	PHEISQUAL- A Scale to measure Service Quality of Professional Higher Educational Institute from Faculty Perspective	Scopus	Sage Publication	.Oct-23

S. No.	Name	Claim Type	Title	Appreciation Type	Journal/Conference/Pu blisher	Month & Year of Publication
	Prof Arnav Choudhary	Patent	Enhancing Block Chain Security Mechanism to Mitigate Cyber Threat	Patent Published	The Patent Office, India	.Jun-24
4	Prof Arnav Choudhary	Paper	A conceputal study on the impact of data analytics on Business Decision making.	UGC Care	UGC	.June-24
5	Dr Anshu Thakur	Patent	The Impact of Human Resource Planning on Organisational Performance	Patent Published	The Patent Office, India	.Dec-24
6	Dr. Payal Sharma	Book Chapter	Green Management - A New Paradigm in the world of Business. Chapter Title - Gig economy, Workplace culture and Talent Crunch: A conceptual Model for Future work.	Book Chapter	Scopus	.Dec-23

S. No.	Name	Claim Type	Title	Appreciation Type	Journal/Conference/Pu blisher	Month & Year of Publication
	Dr. Sarita Rana	Fil.D Supervisor	A study of consumer Acuity and Situtational Factors affecting Online Grocery shopping	Ph.D Supervisor	DAVV Scholar Ms Rimsi Wadhwani	31st Dec-24
7		Patent	Efficient Campus Sustainability Management platform for Higher education Institutions	Patent Published	The Patent Office, India	24-Mar
			Innovative Technique to Export Indian Commodities to Other countries by Implementing Novel Supply Chain Process	Patent Published	The Patent Office, India	23rd Oct

# Faculty Forum • Date: 12<sup>th</sup> February 2025

- Topic: Transformative role of Artificial Intelligence (AI) in academia
- Resource person: Prof. Arnav Choudhary





## Faculty Forum • Date: 13<sup>th</sup> March 2025

• Topic: Structured Equation Modelling (SEM)

• Resource person: Dr. Sandeep Singh





# Faculty Forum • Date: 06<sup>th</sup> August 2025

Topic: Bibliometric Analysis

• Resource person: Dr. Payal Sharma





# Faculty Forum • Date: 07<sup>th</sup> August 2025

- Topic: Interactive Session on Case Writing
- Resource person: Dr. Amitabh Deo Kodwani, IIM Indore
- Attendees: 25 (AFMR & AIMSR, DBA)



# Faculty Forum • Date: 08<sup>th</sup> August 2025

- Topic: Use of business simulation for interactive and experiential learning.
- Resource person: Dr. Sandeep Singh





#### ACROPOLIS FACULTY OF MANAGEMENT AND RESEARCH

#### XIV International Conference

On



Business, Entrepreneurship, Sustainability through Technology and Innovation (BESTI 2025)

**Green Conference Initiative** 

Organized by IQAC in Hybrid Mode

10-11

October 10-11, 2025



**AFMR, Central Auditorium** 

For Registration and more details Visit us at https://afmr.ac.in/international-conference/







## Roadmap

Accreditation (NAAC & NBA)

Autonomous Status

• More Experiential Learning, Certificates

Industry Interaction

• Sponsored Projects (UGC, ISSR, WB, etc) after accreditation

# Thank You





## ANNUAL REPORT

Acropolis Faculty of Management & Research

# Review of Activities 2023 & 2024



#### **ADMISSIONS**

We have received around 800 Applications for MBA admissions out of 650 Applications were eligible and 344 Admissions we have done on the basis of CMAT, Interview and Qualifier. (Inclusive of EWS and TFW)







#### **ADMISSION**

• 2023-24

**\***AFMR 374

· 2024-25

**\***AFMR 268

\*

#### INDUCTION 2023 AND 2024

Aarohan – 2023

September 23 – October 14, 2023

- Mr. Sachin Srivastava (Vice President, Asia Pacific Global Customer Care, Mastercard)
- Dr Anurag Dugar, Faculty IIM

Aarohan – 2024

September 19 – 30, 2024

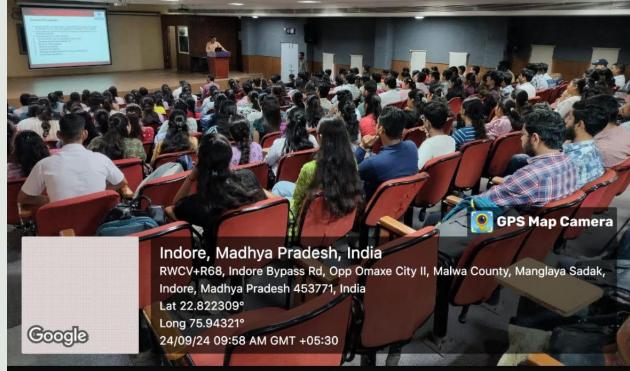
- Mr Gautam Mishra, Business Head, SIL Food India
   Pvt Ltd
- Mr. Vivek Jain, Zonal Sales Manager, Aakash Global Foods Pvt. Ltd.

- 12 day Induction Programme 'Aarohan' is organized for MBA Tyear students.
- Bridge Course in Account, Mathematics, Information Technology & Communication
- Orientation & expert sessions were organized for the students
- Aarohan 2024 ended with a talent show where students participated and showcased their talents.





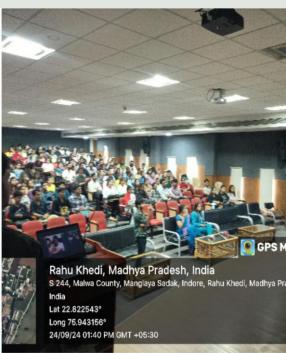












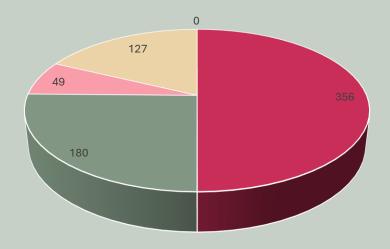


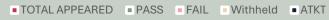
## RESULT ANALYSIS



AFMR		TOTAL APPEARED	PASS	FAIL	Withheld	ATKT
MBA IV Sem Batch (2022-24)	Number of Students	356	180	49	127	0
	Percentage	100	50.56	13.76	35.67	0

#### MBA IV Sem Batch (2022-24) AFMR





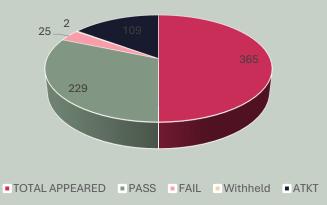






AFMR		TOTAL APPEARED	PASS	FAIL	Withheld	ATKT
MBA I Sem Batch	Number of Students	365	229	25	2	109
(2022 25)	Percentage	100	62.74	6.85	0.55	29.86
MBA II Sem Batch	Number of Students	333	228	15	0	90
(2023-25)	Percentage	100	68.46	4.5	0	27.02

#### MBA I Sem Batch (2023-25) AFMR



MBA II Sem Batch (2023-25) AFMR

15 0



## INDUSTRY – INSTITUTE PARTNERSHIP

# INDUSTRY INSTITUTE PARTNERSHIP CELL

#### **INDUSTRY VISITS**

- JULY 2023 DEC 2024 INDUSTRY VISITS
- TOTAL NO. OF INDUSTRIES VISITED 13
- TOTAL NUMBER OF STUDENTS VISITED INDUSTRIES
   465







#### MBA BATCH - 2023 -2025 INDUSTRY VISITS

S. NO.	COMPANY	LOCATION	NO. OF STUDENTS PARTICIPATED
1	PRATIBHA SYNTEX	PITHAMPUR	46
2	SHAKTI PUMPS	PITHAMPUR	16
3	COMMERCIAL SYNBAGS	PITHAMPUR	31
4	PATANJALI FOODS LTD.	MANGALIYA	30
5	PARLE G	SANWER INDUSTRIAL AREA	37
6	YALLOW CHIPS -CAKE UNIT	TILLORE	36
7	ICD CONTAINER DEPOT	PITHAMPUR	29
8	CANDY LAKE NUTRITION LTD.	NEEMAWAR ROAD	39
9	ANIK MILK PRODUCTS TATA INTERNATIONAL LTD.  MYSORE PERFUMERY	MAKSI ROAD, DEWAS DEWAS INDUSTRIAL AREA MINIMUMANIA	35
11	DEEP HOUSE	RAMPIPILIYA INDORE	•

# MOU'S WITH INDUSTRIES

- Apsara Tea
- MDPH Mysore Deep Perfumery House -Zed Black
- Kalpana Plastics & Chemicals
- Flexituff International
- Taste Bytes
- Avi Agri Business Pvt. Ltd.
- Vijay Shri Packaging Pvt. Ltd.
- Multi Commodity Exchange Of India Limited
- Advanz101 Systems
- Bajaj Finserv
- Insta Dot Analytics
- Abhakunj Welfare Society

Wasu Mitra Samajsewa Samiti





#### INDUSTRY CONSULTANCY

- CA Aniket Sharma is a trainer for Grant Thorton to train their newly joined employees
- CPR Distributors Pvt. Ltd. Amounting Rs. 11,74,100
- A consultancy project by Mr Atul R. Shah received for a market survey of Indore city regarding luxury cars maintenance and repairing.

## PLACEMENT DATA 2022 - 24

TOTAL PLACED

TOTAL COMPANIES

249

129

#### MAJOR COMPANIES









fingerTips FINGERTIPS DATA INTELLIGENCE

ULTRA TECH

PICICI BANK

**HIGHEST PACKAGE – FINGERTIPS DATA INTELLIGENCE (7.25LPA)** 

**AVERAGE - 4 LPA** 

## PLACEMENT DATA 2023 - 25

TOTAL PLACED

34

#### MAJOR COMPANIES











**emipro** EMIPRO





HIGHEST PACKAGE - HIKE EDUCATION (6.58 LPA)

AVERAGE PACKAGE - 4.5 LPA

## INTERNSHIP DATA 2022 - 24

TOTAL STUDENTS

TOTAL COMPANIES

373

195

## MAJOR COMPANIES 2022-24

Shoppers Stop
Bajaj Finance
Evigo Charge Pvt. Ltd
Funds room
Your Global mentors
Tealogy
ABV and COMPANY
HDFC Bank

## INTERNSHIP DATA 2023 - 25

TOTAL STUDENTS TOTAL COMPANIES

247

150

## MAJOR COMPANIES 2023-25

Tuffnet
Impetus
Bajaj Finserv
Sony
Dabur
AU small finance bank
InfyBytes Ai Labs Pvt. Ltd.
Cardbox Packaging

#### CAREER DEVELOPMENT CELL

- Regular CDC sessions
- Incorporated in Time Table
- CDC Sessions from First Semester onwards
- Training on Aptitude, Soft Skills,
   Resume Preparation and
   Personality Development

		TIM	ETABLE			
		MBATSEME	STER (Section- 1)			
TIME	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
8:40-9:30	ВС	ВС	ВС	BE	BE	BE
9:30-10:20	QT	QT	QT	PPM	PPM	PPM
10:20-11:10	ME	ME	ME	IT	IT	IT
11:10-12:00	ОВ	ОВ	ОВ	AM	AM	AM
12:00-12:50			LUNCH			
12:50-1:40	EDC	Library	EDC	Mentoring	EDC	
1:40-2:30	EDC	CDC	EDC	CDC	EDC	Club Activity

Class Coordinator: Prof. Vikas Jain Class Room: Bajaj Hall (Ground Floor)

SUBJECT		FACULTY
Principles and Practices of Management	PPM	Dr. Sandeep Singh
Quantitative Techniques	QT	Prof. Vikas Jain
Accounting For Managers	AM	CA Aniket Sharma
IT & E-Business Fundamentals	IT	Prof Arnav Chowdhury
Business Environment	BE	Dr. Payal Sharma
Organization Behaviour	ОВ	Dr. Prachi Sharma
Business Communication	ВС	Prof. Parth Gupta
Managerial Economics	ME	Dr. Swati Patil

#### ALUMNI MEET

DEPARTMENT
DATE OF EVENT
DETAILS OF PARTICIPANTS

- MBA (AFMR)

- SATURDAY JULY 27, 2024

ALUMNI BATCH OF 2019 AND

2020

**NEARLY 60 ALUMNI ATTENDED IT** 

#### Alumni Meet



#### Alumni Meet



#### 12<sup>th</sup> International Conference 2023 September 23, 2023

"Innovative Business, Entrepreneurial & Technological Practices for Inclusive Growth Sustainability and Value Creation"

#### • 1. Mr. Anurag Dugar

• 2. Dr. Monica Mastrantonio (Foreign)

## **Guest Speakers**

#### Publication:

UGC Care: - 05 papers

- UGC Care Journal-Group-I
- Journal Name: Urban India (ISSN: 0970-9045) (Print Only)



Shodh Ganga:- 04 Papers

Conference Proceedings: 16 Papers

#### Workshop on Outcome Based Education-December 23, 2023

Coordinator-Prof Juhi Kamakoty

Expert- Dr. B.L. Gutpta

(Professor, NITTTR, Bhopal)

 Participants-50 faculty members (MBA, MCA, AIPER, Humanities, Engineering, Chemistry)



# SDG Global Summit Date:- 10/04/2024

In light of the prevailing global inequalities, Acropolis Faculty of Management and Research (AFMR) joined hands with the Witty Gossip Group to host the Global Sustainable Development Summit (SDG-10) on the virtual platform. The event aimed to shed light on the challenges and opportunities surrounding Sustainable Development Goal 10: Reducing Inequalities. Faculty members and students actively participated by delivering presentations on SDG-10, showcasing their knowledge and commitment to sustainable development. The summit featured esteemed guest speakers from diverse backgrounds, including:-

- ✓ Dr. Monica Mastranio, representing the UK,
- ✓ Dr. Ghoshal, US
- ✓ Dr. Esther US
  - Dr. Anita Phogal From the US
  - Mr. Marichicko from the Philippines



#### 13<sup>th</sup> International Conference 2022 November 16, 2024

"Innovative Business, Technology, and Entrepreneurial Practices for Sustainability: Vision of Bharat in Amritkaal"

## Guest Speakers

- Ms. Charu Mehrotra from Singapore, Guest of Honour
- Dr. Mahima Misra from Abudhabi, Keynote Speaker
- Dr. Preetha Menon from Pune, Keynote Speaker,
- Dr. Chandrika Parmar from Mumbai, Special Guest

#### **Publication:-**

UGC Care Publication:- 12

- UGC Care Journal-Group-I
- Journal Name: Journal of the K.R CAMA Oriental Institute (ISSN: 0970-0609) (Print Version Journal)

Conference Proceeding and Shodh Ganga: - 30

## FACULTY ACHIEVEMENTS

#### CERTIFICATION

#### Dr Sandeep Singh

- Certified Cloud Practitioner from AWS
- Marketing Analytics
- NBA for MBA

#### Dr Juhi Kamakoty

- Marketing Analytics
- Learning Analytics
- Project Management
- Quality Assurance through NAAC accredition process
- Health Research Fundamentals
- NBA for MBA
- Supply Chain Analytics

#### Dr. Prachi Sharma

- Organisational Behaviour
- Dr Rajeshwari Gwal
  - Business Simulation





## RESEARCH PUBLICATION

Authors	Title	Journal	Indexation
Tarun Kushwaha	Brand Trolling Engagement Behavior (BTEB) of Customers: A Challenge for Customer-Brand Relationship	Journal of Relationship Marketing	ABDC – B SCOPUS
Sandeep Singh & Juhi Kamakoty	PHEISQUAL: A scale to measure service quality of professional higher educational institute from faculty perspective	Sage Open	SCOPUS
Sarita Rana and Arnav Chowdhury	Case Study on Indian Vs Foreign Players in IPL	Educational Administration: Theory and Practice	SCOPUS
Sarita Rana (Co- author)	A study on impact of ethical values on intellectual property rights (with special reference to mechanical	Korea Review of International Studies	ABDC – C SCOPUS
	Tarun Kushwaha  Sandeep Singh & Juhi Kamakoty  Sarita Rana and Arnav Chowdhury  Sarita Rana (Co-	Tarun Kushwaha  Brand Trolling Engagement Behavior (BTEB) of Customers: A Challenge for Customer-Brand Relationship  PHEISQUAL: A scale to measure service quality of professional higher educational institute from faculty perspective  Sarita Rana and Arnav Chowdhury  Case Study on Indian Vs Foreign Players in IPL  Sarita Rana (Co- author)  A study on impact of ethical values on intellectual property rights (with	Tarun Kushwaha  Brand Trolling Engagement Behavior (BTEB) of Customers: A Challenge for Customer-Brand Relationship  Sandeep Singh & Juhi Kamakoty  PHEISQUAL: A scale to measure service quality of professional higher educational institute from faculty perspective  Sarita Rana and Arnav Chowdhury  Players in IPL  Sarita Rana (Co- author)  A study on impact of ethical values on intellectual property rights (with  Surrand Journal of Relationship  Relationship Marketing  Bage Open  Sage Open  Flayers in IPL  Korea Review of International Studies

## RESEARCH PUBLICATION

S.No.	Authors	Title	Journal	Indexation
5				
		Impact of Foreign Players in the		
	Arnav Chowdhury	Performance of IPL Team	SSRN	
6		Consumer's Perception towards		
	Arnav Chowdhury	Sports Apparels Brand in Indore	Shodh Ganga	
7		Waste reduction & employee training		
	Dr. luhi Kamakatu &	conundrum demystified: A cluster		
	Dr. Juhi Kamakoty &	_	Claradla Clarada	
	Dr. Sandeep Singh	analysis approach	Shodh Ganga	

#### RESEARCH PAPERS IN CONFERENCE

SN O	AUTHORS	TITLE OF THE BOOK	TITLE OF THE PAPER/CHAPTER	PUBLISHER
1	Dr. Juhi Kamakoty	Innovative Business, Entrepreneurial & Technological Practices for Inclusive Growth Sustainability and Value Creation, XII International Conference AFMR, conference proceedings	Deepak's Honey Manufacturing Business: A Sustainable Approach to Honey Production'	XII International Conference AFMR
2	Dr. Juhi Kamakoty	Innovative Business, Entrepreneurial & Technological Practices for Inclusive Growth Sustainability and Value Creation, XII International Conference AFMR, conference proceedings	WHEELS ON CLOUD OR CLOUD ON WHEELS'	XII International Conference AFMR
3	Dr Rajeshwari Gwal	Innovative Business, Entrepreneurial & Technological Practices for Inclusive Growth Sustainability and Value Creation, XII International Conference AFMR, conference proceedings	Leveraging Corporate performance through Employee satisfaction- A Survey	XII International Conference AFMR
4	Dr Rajeshwari Gwal	Innovative Business, Entrepreneurial & Technological Practices for Inclusive Growth Sustainability and Value Creation, XII International Conference AFMR, conference	Performance Management and Competency Mapping: A Conceptual study of Employee Development	XII International Conference AFMR
5	Dr. Payal Sharma	Innovative Business, Entrepreneurial & Technological Practices for Inclusive Growth Sustainability and Value Creation, XII International Conference AFMR, conference proceedings	Impact of Mergers on Financial Performance of Commercial Banks in India with Special Reference to Capital Adequacy Requirements and Lending Spread	XII International Conference AFMR
6	Dr. Payal Sharma	Green Management- A New Paradigm in the World of Business	Gig Economy, Workplace Culture and Talent Crunch: A Conceptual Model for Future Work	International Conference ICETSBP- 23

## BOOK CHAPTERS

S. No.	Authors	Title	Book	Indexation
1	Sarita Rana	Future of sustainable investing: green bonds in India - Regulations, technology, and investor demand	Sustainable investing: navigating environmental, social, and governance (ESG) challenges and opportunities	SCOPUS
2	Sarita Rana	A study on UPI App User's Preferences for Online Payments (With Special reference to Indore City)	Emerging Trends in E Commerce	

## BOOK PUBLICATIONS

S. No.	Authors	<b>Book Title</b>	Publisher
1	Sarita Rana	A book on Financial Management	
2	Arnav Choudhary	Essence of Computing: Unveiling the Functions of Operating Systems	Published independently on Amazon with ISBN: 979- 8858812036
3	Arnav Choudhary	Introduction and Applications of Business Analytics	Notion Press, ISBN: 979- 8890675224
4	Shailendra Choudhary	Legal and Business Environment	Himalaya Publications, ISBN NO. 978-93-5693-908-0
5	Shailendra Choudhary	Business Communication	Himalaya Publications, ISBN NO. 978-93-5693-816-8
6	Shailendra Choudhary	Financial Accounting	Himalaya Publications, ISBN NO. 978-93-5693-815-1
7	Shailendra Choudhary	Business Communication	Himalaya Publications, ISBN NO. 978-93-5693-909-7

## PATENT PUBLICATIONS

S. No.	Authors	Patent
1	Sarita Rana	Efficient Campus Sustainability Management Platform for Higher Education Institutions
2	Arnav Choudhary	Enhancing Block-Chain Security Mechanisms to Mitigate Cyber Threats.
3	Anshu Thakur	The Impact of Human Resource Planning on Organizational Performance

## ACHIEVEMENTS

S. No.	Names	Achievements
1	Dr Juhi Kamakoty	<ul> <li>Felicitated by LIC zonal office</li> <li>On board as a member of the Institutional Ethical Committee of Government College of Dentistry</li> </ul>
2	Dr Sarita Rana	<ul> <li>Best Women Researcher Award by REST LABS (An ISO/IEC 17025:2017 and ISO 9001: 2015 Certified company) (Registered under Ministry of Micro, Small, and Medium Enterprises) (An autonomous body of REST Trust, India)</li> <li>Excellence Service Award by National Conference for Women Empowerment and Voice (NCWEV 2024)</li> <li>SDGs Advocate Award 2024 by Witty Gossip Group</li> </ul>
3	CA Aniket Sharma	Trained employees of Grand Thronton

## ACHIEVEMENTS

S. No.	Names	Achievements
4	Dr Sarita Rana	<ul> <li>Subject Expert in a workshop on "Research Methodology: Basics of Writing a Research Paper" by BSSS Bhopal</li> <li>Keynote Speaker at International Conference on Recent Trends in Management and Commerce (ICRMC 2024)</li> <li>Chairperson at National Seminar on Intellectual Property Rights</li> </ul>
5	Dr Shweta Choudhary	• Chairperson at 3rd International Conference -DCBM, Indore
6	Dr Rajeshwari Gwal	Chairperson at SIMS Annual International Research Conference

# FACULTY PARTICIPATION OUTSIDE THE CAMPUS







#### MDP on 'Biostatistics for Medical Professionals -December 7-8, 2023

Co-ordinator- Dr Juhi Kamakoty

Place: Government Dental College, Indore

Participants: 50 PG students of Dental College

Resource Person:

Dr. Juhi Kamakoty

Dr. Rajeshwari Gwal

Dr Anand Bhatt

Dr. Payal Sharma

Dr. Arnav Choudhary.







Madhya Pradesh 452001, India

07/12/23 02:35 PM GMT +05:30

Lat 22.711742° Long 75.880527°

Google





#### MDP on SCM

Resource person - Dr A. K. Singh

MSME in collaboration with DGFTand ECGC

Venue: Idyllic College

Date: February 2024

Duration: 5 days

Participants: 30



#### MDP at SOE-February 2024

Resource person -Dr A.K.Singh

In association with DGFT Bhopal and ECGC New Delhi.

Participants: 30



#### Workshops on Use of AI in Daily Life on December 28, 2024

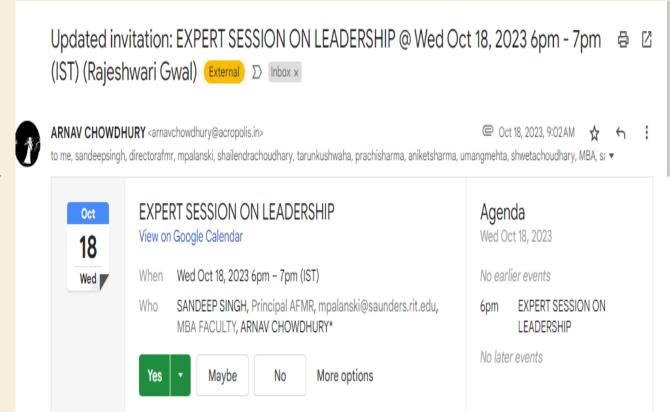
Resource person – Prof. Arnav Choudhary

In association with Karni International School, Mandsaur, MP.

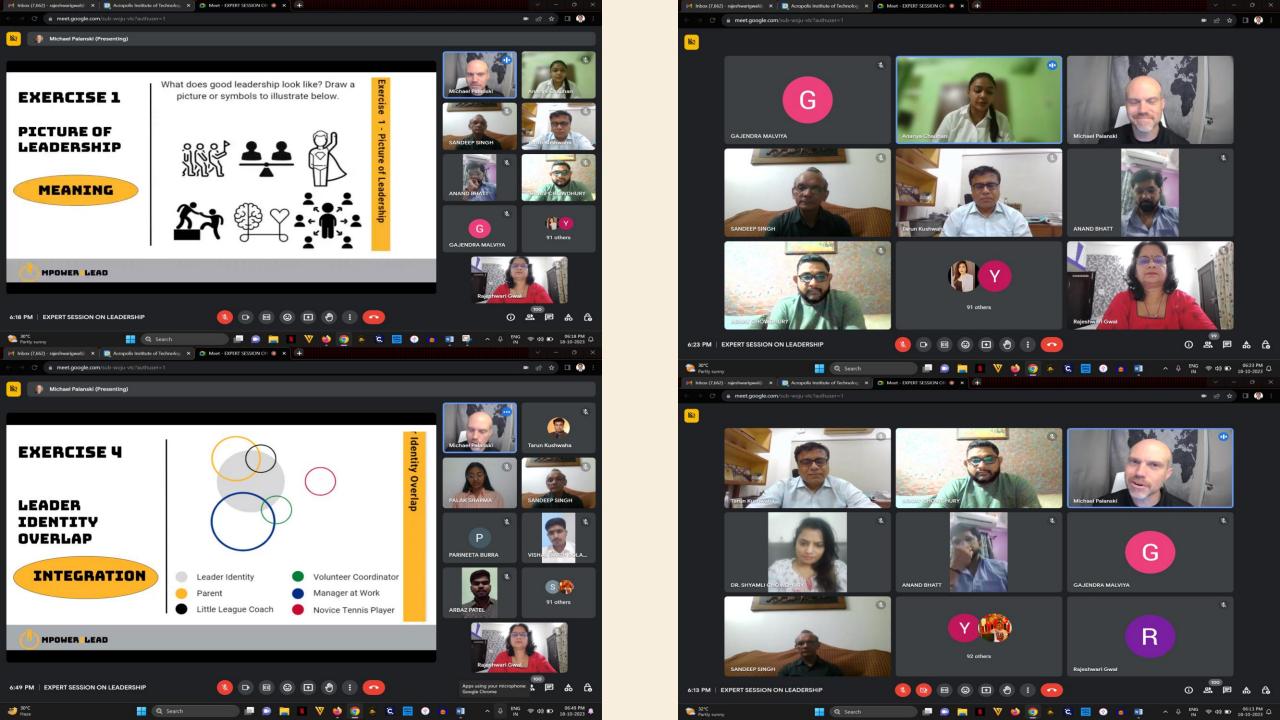
Participants: 30



#### **EXPERT SESSION:** Leader Identity-Oct 18, 2023



Speaker: Mr Mike Palensky



#### Entrepreneurship Awareness Program

Co-ordinator-Dr A.K.Singh

In association with MSME, ECGC and **DGFT** 

Participants: 240 students

Date: December 2023

#### एक्रोपोलिस कालेज में उद्यमिता और निर्यात पर अभिनव कार्यशाला



एकोपोलिस कालेज में आयोजित कार्यशाला में संबोधित करते वक्ता। • मौजव्य

उद्यमिता और निर्यात पर अभिनव कार्यशाला का आयोजन किया गया। इसका उद्देश्य उद्यमियों की नई पीढी तैयार करना है। यह कार्यशाला सक्ष्म. लघ एवं मध्यम उद्यम (एमएसएमई) विकास कार्यालय इंदौर द्वारा आयोजित हुई। इस दौरान भौपाल से डायरेक्टरेट आफ फारेन टेड एवं एमपीसीएसटी के ज्वाइंट डायरेक्टर सविध शाह मुख्य अतिथि थे। शाह ने विषय पर कहा कि नए दौर में सफल उद्यमी बनकर जाब प्रोवाइडर एमएसएमई ही विकास का ग्रोथ इंजन है। किसी भी देश या प्रदेश की समृद्धि कार्यकम के कार्डीनेटर डा. एके सिंह निर्यात से ही होती है और समृद्धि से थे। संचालन प्रो. अर्णव चौधरी ने ही निर्यात होता है। निर्यात से जुड़े कई

करते हुए आगे बढ़ना चाहिए। इसलिए मध्यप्रदेश सरकार द्वारा जानकारी देने के लिए कई कार्यशालाएं आयोजित की जा रही हैं। क्योंकि सफल उद्यमी व निर्यातक बनने के लिए सही मार्गदर्शन की बेहद आवश्यकता होती है। मुख्य अतिथि को एक्रोपोलिस के चेयरमेन गौरव सोजतिया द्वारा स्मृति चिन्ह भेंट किया गया। इस मौके पर एमएसएमई डीएफओ. असिस्टेंट डायरेक्टर गौरव गोयल ने कहा कि यवाओं को आज के दौर में बनना चाहिए जाब सीकर नहीं। इस किया। आभार डा. राजेश्वरी ग्वाल ने



#### **Acropolis Faculty of Management** and Research, Indore



We, the Faculty, Staff members and Students of Acropolis Faculty of Management and Research cordially invite you to the Inaugural Session of One Day Entrepreneurship Awareness Program (EAP) and Five Days MDP on Export Marketing organized in collaboration with MSME Development & Facilitation Office, Indore (Govt,. Of India, Ministry of MSME, DGFT, ECGC, FIEO & EIC (MP Govt.)

Monday, 18 December, 2023 from 10:30 AM onwards Venue: Central Auditorium











# STUDENT CLUBS & PROFESSIONAL CHAPTER ACTIVITIES

#### AFMR CLUBS

- HR Club
- Marketing Club
- Finance Club
- Operation (Kaizen) Club
- Rotaract Club
- Yavnika Hobby Club







#### HR CLUB ACTIVITIES

 October 11, 2023- Ice-breaking sessions related to team building, and assessment of student capital.







### MARKETING CLUB ACTIVITIES

• September 2024- Marketing Club to promote and preserve Hindi language invited work from MBA students in the form of any poem, article or anything which has to be only in Hindi and should be the creation of their own.

 October 2023- The Marketing Club conducted activities for the assessment of corporate awareness amongst the students and to motivate them to seek awareness towards the brands. Activities to foster team building were also conducted.









### FINANCE CLUB

- February 2023 an event Investment Awareness Session- KONA KONA SHIKSHA was organized which was basically awareness and knowledge-based training program. During the first session which wasBatch I students, there were around 100 students from MBA IstYear. The second session which was Batch II, observed around 125 students from MBA Ist Year.
- January 2024 Panel Discussion on Budget was arranged for MBA I year students by AFMR with panelist Dr. Jayantilal Bhandari, Dr. Deepak Agrawal, Mr. Pramod Dafaria, Mr. Gaurav Goyal









## KAIZEN (OPERATIONS)CLUB

- October 2023 & 2024- To promote out of box thinking by recycling waste into utility Recyclothon 2023 activity was conducted by Kaizen club.
- October, 2024 -A talk was organized on 'Architecting Smile ' and ' Crafting Fitness' for the MBA students in the Acropolis Faculty of Management and Research. The resource person for the event were Dr. Rana, Faculty Government College of Dentistry, Indore and Mr. Saksham Rathore a Lifestyle and Fitness coach -Star Gym.
- April, 2024- for Exposure to industry/shopfloor Industry Visit was arranged at Porwal Auto Component, Pithampur for MBA III Sem. Operations specialization









### ROTARACT CLUB

- July, 2023-students from AFMR collaborated with Vasumitra NGO to conduct a plantation drive at Ralamandal.
- August, 2023- The Rotaract Club of AFMR celebrated Raksha Bandhan, the festival of the bond between brothers and sisters with Abhakunj Welfare Society and local organizations in the Kakad area by distributing Rakhi and Sweets.
- September, 2023- To create environment Awareness through eco-friendly Ganesha a unique and engaging Ganesha-making workshop, titled "Shrajan" was organized for the students of Shaskiya Madhyamik Vidhyalay, Begam Khedi.







 November 2023- Diwali Celebration was done at Gold Coin Aashram to foster a sense of community and inclusivity.

 March 2024- The "Water Sanitation and General Hygiene" campaign was organized. The campaign took place in a slum area, chosen strategically to target a community that often lacks access to clean water and adequate sanitation facilities.















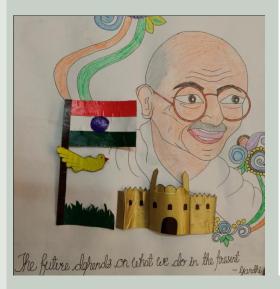
# YAVNIKA HOBBY CLUB

## LIST OF ACTIVITIES

S. No.	Date	Competition
1	21st June, 2024	Yoga Day Celebration
		World Environment Day Celebration
2	5 <sup>th</sup> July 2024	by planting trees
		Poster Making competition on Gandhi
3	4th October 2024	Jayanti
	29 <sup>th</sup> October 2024	Poetry Competition, Article writing
4		Competition, Infographics
5	09th November 2024	Influencer Marketing Workshop
	12 <sup>th</sup> November 2024-	
6	Dev Uthani Gyaras	Rangoli Competition



## GANDHI JAYANTI, SECULARISM, GENDER EQUALITY



#### Title: Gender Equality - Building a Balanced Society

India won independence in 1947, but the journey toward true freedom is ongoing. While we celebrate our freedom each year, one question remains: have we freed ourselves from social inequalities? Gender inequality still screams in many areas of our society.

India, known for its rich culture and diverse heritage, but struggles with gender biases even today. While we proudly raise slogans like "Beit Bachao, Beit Padhao" (Save the Daughter, Educate the Daughter), in Fedius and the Daughter, in Fedius and the Justine statement as strengths. Boys are often given the freedom to explore, study, and pursue dreams, while many girls are expected to remain within the home, managing household responsibilities from an early age.

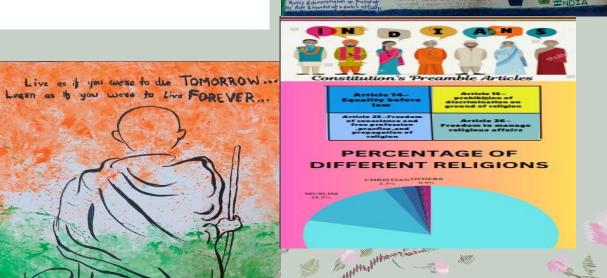
A boy is often free to choose his style, his actions, and his path in life, while a girl is judged for her clothing, behavior, and even the way she walks. Where boys are offered opportunities, girls are often handed a list of restrictions.

This mindset ignores an essential truth: both men and women contribute equally to society's strength and balance. In ancient Indian culture, women were honored as both nutruring and powerful (symbol) of wisdom and strength). From the goddess Lakshmi (symbol)zing prosperity), to the fierce Kali (embodying power), women have always held an essential role. Yet somewhere along the way, society has linked certain roles and expectations strictly to gender, diminishing the value of equality.

Gender equality isn't just a concept; it's a need. A balanced society emerges when both men and women are given equal respect, freedom, and opportunity. This year, as we celebrate Diwali, let's also take a stand for equality. Because life is a journey walked together, and when men and women walk side by side, nature's balance and society's harmony follow.

By moving forward with a spirit of equality, we build a stronger, more unified India—where everyone has the freedom to grow, dream, and thrive.







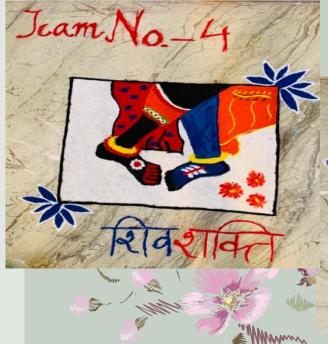


## INFLUENCER MARKETING WORKSHOP & RANGOLI COMPETITION













### **IMA Activity Chart**

S. No.	Month & Year	Activity	Venue	Faculties Participated	No. Of Students Praticipated
		Guest Session -Future Technology &			
		Start Ups by Mr Piyush Goyal, CEO of			
	2023	Sixth Sense IT Solutions			
	January, 2023	Industry Visit to TCS	TCS Indore		45 Registered, 37 Praticipated
	,,	, , , , , , , , , , , , , , , , , , , ,			
			Brilliant Convention		
	Feb-23	Prawasi Bhartiya Diwas	Centre	Ms Prabha Tiwari	25 AFMR Students
			Brilliant Convention		
	February, 2023	IMA Women Leadership Conclave	Centre		
		First Management Premier League	Brilliant Convention		AFMR -12 Registered,
		(MPL)	Centre	Ms Prabha Tiwari	4 appeared
			AFMR, Acropolis Group	Ms Prabha Tiwari, ALL Principals &	
	May, 2023	Membership Renewal Meeting	of Institutions	Directors	
		win Win Negotiation Skills - By IIM	Brilliant Convention	Dr. Prachi Sharma, Ms Prabha Tiwari	
	🦸 Jun-23	Faculty Expert - Dr. Kamal Kishore	Centre	(SPOC)	
		Guest Session - Mr. Rashmi Rtahi	WARRAN MARKET MA		
		Wiwari, Gyrix Techno Lab CEO Topic -	AFMR, Acropolis Group	- AMM	AFMR -280 Students
	July, 2023	"The Golden Era of Generative AI"	of Institutions	Ms Prabha Tiwari -SPOC	approx

	IMA Activity Chart									
Month & S. No. Year		Activity	Venue	Faculties Participated	No. Of Students Praticipated					
	July, 2023	Mr. Sunil Vyas, MD, Digital Integrator Pvt. Ltd., Topic - The Journey from Innovation to Marketing"	AFMR, Acropolis Group of Institutions	Ms Prabha tIwari -SPOC	AFMR -140 Students approx					
	July, 2023	Open Forum Session -"Age is not the Number', Stories of GRIT,, Determination and Adventure	IMA Office	NA	NA					
	Tele A Tete" -The Unusual Rise of Modern Era		Brilliant Convention Centre	NA	NA					
	September, ISAC -Indian SMART Cities Award Contest		Multiple Locations	Ms Prabha Tiwari	150 STUDENTS Approx.					
	October, 2023	SMART Village Competition - About Ekal Yuva	Multiple Locations	Ms. Prabha Tiwari						
	January, 2024	World Wetland Day -Wetland & Human Well Being	Sirpur, Ramsar Site	Ms. Prabha Tiwari, Prof Mousami Chatterjee						
	February, 2024	IMA Curtain Raiser -Pujya Swami Chidanand Saraswatiji of Parmarth Niketan, Rishikesh - Life Time Outstanding Achievemnet Award	Merriott Hotel	Ms Prabha Tiwari, Mr. Rajesh Singh (CDC)						
	Mar-24	31st IMA Conclave On 1st & 2nd March 2024	Brilliant Convention		AFMR Students - 50 Students Day 1 42 Students Day 2					
	**************************************	CEO's Talk - For IPS Students Mr Mohit Jain -The Kimirica Story -A	MN Marin		\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\					
	Mar-24	Tale of Passion & Purpose	NA	NA	NA					

#### **IMA Activity Chart**

	IIVIA ACTIVITY Chart							
S. N	Month & Year	Activity	Venue	Faculties Participated	No. Of Students Praticipated			
		Me Time, We Time and On Time -Balcing Professional & Personal Priorities	The Park	Ms Prabha Tiwari	NA			
		Open Forum Session - Pardon My FootPrint - By Navita Arora						
	Apr-24	World Book Day	Jall Auditorium	None	NA			
		Poster Making, Skit Competition, Share						
	Apr-24	The Story	Jall Auditorium	None	NA			
		Management Premier	,					
	Apr-23	League MPL	2. The Park Hotel	Chatterjee				
		Puja Swami Govindji Giriji Maharaj		Dr. Tarun Kushwaha -Director AFMR, Dr. Ashok Jhawar -Principal AIMSR, Dr. Anshu Thakur, Ms. Prabha Tiwari	Engineering Students -6			
				Ms Prabha Tiwari, Ms Ritu Shrivastav - Trainer, Ms. Kanishka Chabra Corporate Relations Officer, Dr. Sharad Nair, Mr	Engineering Students			
	**************************************	Film Actor -Manoj	MANNH.	Ashish Gupta,(Pharma, Mr Sampat Singh Tanwar (Pharma), Mr Dheeraj Sports Officer, Mr Vivan Sharma	Registered 150, Participated -47 And Pharma 50			
	May, 2024	_		Technician.	students			



Date	Event	Event Coordinator	JUDGES	Participation	s
			Du Daniui Maldad	TOTAL	145
	STEPZANIA(Dance)	D.A. d. Thala . G.D.	Dr. Ragini Makkad	SOLO	
18-12-2024		Dr Anshu Thakaur & Dr Sarita Rana	(9926459501) Shweta Shrivastava	Duet	
		Sarita Rana		Group	
			(9098452629)	Player of Series	
			Dr Narayan Patidar	TOTAL	45
19-12-2024	CLIP-O-SNAP(Photo & Short	Dr. Tabinandan Joshi &	(9031110410)	Video	
19-12-2024	Videography)	Dr. Sweta Chaoudhary	Dr. Anana Jain	Photo	
			(9993700373)		
19-12-2024	LAUGH OUT LOUD(Stand Up	Prof. Vikas Jain & Dr.	Ekagra Sharma	Total	19
19-12-2024	Comedy)	Rajeshwari Gwal	(9407166694)		
		Dr. Umang Mehta & Prof.	Dheeraj Mishra	Total	140
19-12-2024	CLUE CREW(Treasure Hunt)	Parth Gupta & Dr.	(9926349154)		
		Tabinandan Joshi	` ,		
19-12-2024	TALENT SHOWDOWN(Drama)	Dr. Swati Patil & Ms	Prof. Pooja Verma	TOTAL	120
	, , , , , , , , , , , , , , , , , , , ,	Sharaddha Sharma	(9131197153)		
	FUN FAIR(Stalls)	Dr. Umang Mehta & CA Aniket Sharma		TOTAL	88
			Mr Prashant Kulkarni	STALL DECORATION	
19-12-2024			(9826024240) <b>Ruhi Sisodiya</b> (9575741000)	INSTA INFLUNCER	
				LOGO & NAME	
				BEST CUTSMORE SERVI.	
				SIGNTURE DISH	
20.42.2024	MELODY MARATHON(Antakshri)	Dr. Sarita Rana & Dr. Swati Patil	Ashwini Mahadik	TOTAL	
20-12-2024			(9826429104)		55
			Akshay Kapdey	TOTAL	18
	ACRO IDOL(Singing)	Dr. Sweta Chaoudhary & Ms Moushami Chakraborty	<b>Mr. Sanjay Shukla</b> (8878322278)	SOLO	18
20-12-2024			Mr. Saurabh Mehta	3010	
			(9229268742)	DUET	
			(======;	TOTAL	
				TOTAL	
20-12-2024	FASHION WAVE	Dr. Juhi Kamakoty & Mr.	Shruti Chopra Sharma		80
		Arnav Chowdhary	Nishala Dharva		
21 12 2024	FINAL DAY DANCE	Dr. Prachi Vijayvargia &			
21-12-2024	FINAL DAY DANCE	Prof. Parth Gupta		TOTAL	105
				TOTAL	70
					Boys
16/12/2024		Dr. Sarita Rana & Ms			Girls
21/12/2024	CREATIVE EXPRESSIONS	Dr. Sarita Rana & Ms Sharaddha Sharma			Jodi
				Best Dress	Consolation
				Best Group Award	
				Best Dress of D	ay









## STUDENT CERTIFICATION

#### Dr. Sandeep Singh, Dr. Juhi Kamakoty & Prof. Vikas Jain

Bridge Course on Fundamentals of Business Maths Aarohan 2024

#### Dr. Sarita Rana

- Accounting for Managers in Aarohan 2023
- Accounting for Managers in Aarohan 2024

#### Dr. Prachi Sharma – 2

- Bridge Course in English in Aarohan 2023
- Bridge Course in English in Aarohan 2024







## STUDENT CERTIFICATION PROGRAMMES AT AFMR



S.N o	Title	No. of students	Duration
1	Tally	56	35 hours
2	CPBFI	170	90 hours
3	Management Development Programme on Export Marketing	30	1 month
4	Export Marketing	30	1 month
5	EXIM Certificate	30	15 days
6	Advance Excel	80	8 days
7	CPBFI	30	90 hours
8	Overview of Securities Market and Latest Development	160	4 hours
9	Investment Awareness	220	30 hours

# STUDENTS' PARTICIPATION IN VARIOUS COMPETITIONS AND HACKATHON, OUTCOMES

S.No.	Name of Student	Competition	Position
1.	Yash Hardia (Batch 23-25)	Lifting Benchpress of 130 KG in Medicaps University Powerlifting Championship 2024	Gold Medal
2.	Yash Hardia (Batch 23-25)	Heaviest Bench Press 120Kg (BW-79) in the Sage University	Gold Medal and Strong Man title and price money of 1100/-
3.	Ujjwal Singh Thakur along with 13 other students	DCBM Management Carnival	First position in the elevators pitch round by pitching of an innovative product named Roselle drink
		W. W	,,mwhill

## IIC ACTIVITIES

## BUSINESS PLAN COMPETITION

The Pitch Showdown, held on 22nd November 2024 at Acropolis Faculty of Management and Research, was a remarkable event showcasing the entrepreneurial zeal of students. The competition was designed as a business plan presentation, where students were grouped into teams of five. Each team brought forth a unique product or service, addressing real-world challenges through innovative and scalable solutions.



## VISIT TO TATA INTERNATIONAL LIMITED

On October 18th, 2024, students from the Acropolis Faculty of Management and Research had the opportunity to visit **Tata** International Limited leather production facility in Dewas. This industry visit aimed to give students practical exposure to large-scale operations, especially within the context of international business and sustainable practices.



## Motivational session by Mr. Shubham Patidar

On October 15th, 2024, Acropolis Faculty of Management and Research had the honour of hosting an insightful motivational session with Mr. Shubham Patidar, Founder & CEO of Tealogy & Suto Cafe Global.





### Entrepreneurial Skill, Attitude & Behaviour

On July 30, 2024, Acropolis Faculty of Management & Research organized a session titled "Entrepreneurial Skills, Attitude & Behaviour." The event featured our esteemed guest speaker, Ms. Neha Munshi, Associate Director at Grant Thornton IKCC, who shared her extensive knowledge and experiences in the field.



## WORKSHOP BY: WADHWANI FOUNDATION

- The Acropolis Faculty of Management and Research, in collaboration with the Wadhwani Foundation, conducted an engaging and insightful session on entrepreneurship as part of a structured program designed to foster entrepreneurial skills among students. This initiative aimed to equip participants with the necessary knowledge and skills to navigate the challenges of the entrepreneurial journey.
- The entrepreneurship program, developed by the Wadhwani Foundation, spans 12 comprehensive modules and comprises 42 interactive sessions. Each module is carefully curated to address critical aspects of entrepreneurship, ranging from ideation and business planning to execution and growth strategies.









	SR. NO.	MODULE NAME	TOPICS COVERED		LEARNING OUTCOMES
MODULEO	0	Orientation	<ul> <li>Entrepreneurial leadership and its relevance of entrepreneurial mindset for students' career choices</li> <li>Overview of global/indian startup ecosystems</li> <li>Introduction to design thinking / innovation</li> </ul>		Understand entrepreneurial skillset and mindset Link entrepreneurial skills to career goals Commit to higher career possibilities enabled by entrepreneurial skills Draw inspiration from entrepreneurial role models in start-ups and outside
MODULE1	1	Problem Identification	<ul> <li>Develop macro industry-problem perspective</li> <li>Assemble 'real-world' problems</li> <li>Analyze problems</li> </ul>		Construct a macro perspective on industries & develop a 'passion cv' Identify problems as catalyst for innovation Scope a problem worth solving with user impact, and personal drivers
MODULE 2	2	Customer Identification	<ul> <li>Identify customer segments</li> <li>Assess 'Jobs-To-Be-Done' (JTBD) for a customer segment</li> <li>Develop customer persona</li> </ul>		Examine why a customer is at the centre of any business Select customer segment for your identified problem. Develop customer personas based on initial research Enhance customer personas based on market/other feedback
MODULE 2 Contd		Customer Needs Validation	<ul> <li>Understand customer validation</li> <li>Validate customer-problem fit</li> <li>Pivot/refine customer-problem fit for feasibility</li> </ul>		Examine the core principles of lean startups/design thinking Craft effective customer interviews Engage in purposeful customer conversations Analyze responses to uncover insights on customer needs/JTBD/ problems Pivot problem/customer segmentation based on customer insight
MODULE3	3	Solution Idea Generation	Examine ideation techniques     Generate solution ideas		Apply learn methods (e.g., brainstorming) for generating a wide range of potential solutions Acquire techniques for narrowing down solutions to the most viable options (map problem-JTBD-solution idea) Analyze and select appropriate solution
MODULE 4	4	Opportunity and Competition Mapping	Identify global competitors     Review industry trends     Estimate market size (TAM)	:	Understand contemporary competition and market influences Distinguish competitor types for strategic planning Analyze and interpret trends within an industry Study the impact of macroeconomic and technological factors on startup's approach Apply learn method to estimate the Total Addressable Market (TAM)

	ONE 2 PRESENTA IODULE 7)	TION WEEK	Milestone 2: Venture idea business model class presentations	Strengthen their application - opportunity to improve their work
MODULE 8	8	Marketing and Sales Strategy	<ul> <li>Understand marketing and sales</li> <li>Recommend a GTM approach</li> <li>Map a sales process</li> </ul>	<ul> <li>Understand how to integrate marketing and sales to enhance revenue generation</li> <li>Understand the components of go-to-market strategy</li> <li>Optimize marketing mix by utilizing digital and traditional marketing channels</li> <li>Craft an initial sales plans</li> <li>Build persuasive sales pitch</li> </ul>
QUIZ 2 -	MODULE 5 TO MOI	DULE 7		
MODULE 7	7	Business Modelling	Examine revenue models     Review and organize the lean canvas     Build the lean canvas for your startup	<ul> <li>Explore and select revenue models for your idea</li> <li>Examine pricing strategies and their impact to develop a competitive advantage</li> <li>Grasp &amp; critique lean canvas model for ventures</li> <li>Develop an initial lean canvas model for your venture</li> <li>Use feedback to iterate your business model</li> </ul>
MODULE 6	6	Opportunity (feasibility) assessment	Map your relative position in the market     Estimate opportunity size	<ul> <li>Conduct competition analysis</li> <li>Identify and articulate USP (unique selling proposition)</li> <li>Compose a long term competitive advantage for your solution</li> <li>Calculate market size</li> <li>Apply market analysis in planning</li> </ul>
	ONE 1 PRESENTATIODULE 4)	FION WEEK	Milestone 1: Initial feasibility class presentations	Strengthen their application – opportunity to improve their work
QUIZ 1-1	MODULE 1 TO MOD	ULE 4		
MODULES	5	Prototype Development and MVP	<ul> <li>Overview of prototypes &amp; MVP</li> <li>Build an initial prototype</li> <li>Prototypes for early validation</li> </ul>	<ul> <li>Understand solution: prototyping vs. MVPs</li> <li>Recognize solution validation techniques with customers</li> <li>Differentiate between prototypes</li> <li>Develop &amp; exhibit fundamental skills to prototype</li> <li>Utilize prototypes for user insights</li> </ul>

SR. NO.	MODULE NAME	TOPICS COVERED		LEARNING OUTCOMES
9	Financial management for profitability	<ul> <li>Understand startup costs</li> <li>Get started with financial planning</li> <li>Analyse the path to profitability</li> <li>Understand bootstrapping strategies &amp; explore funding options</li> </ul>		Identify relevant startup costs for their venture idea Intelligently read key financial statements Build realistic financial projections to support strategic planning Calculate break-even point Practice & iterate financial projections for the year Assess funding requirements for the next critical stage Explore relevant funding options
10	Team and talent requirements	<ul> <li>Finding co-founders and mentors</li> <li>Building an initial team</li> </ul>		Identify talent requirements vis-à-vis the stage of venture Get started with mentoring Develop attribute for your venture's co-founders Develop and share your startup's strategic needs for internal and external talent
11	Venture Idea Pitch Readiness	<ul> <li>Scale orientation</li> <li>Persuasive story-telling for a feasible venture idea</li> </ul>		Understand key stages in startup development Implement feasibility assessment components Creating a compelling story to tell
DULE 8 TO MOD	ULE 10			
12	Final Milestone - Venture Idea Feasibility Presentation	Milestone 3: Venture idea feasibility (extrnal) jury presentation		Effective communication Persuasive and logical story telling Logical evaluation
	9 10 11 DULE 8 TO MOD	9 Financial management for profitability  10 Team and talent requirements  11 Venture Idea Pitch Readiness  DULE 8 TO MODULE 10  12 Final Milestone - Venture Idea Feasibility	9 Financial management for profitability   • Understand startup costs   • Get started with financial planning   • Analyse the path to profitability   • Understand bootstrapping strategies & explore funding options  10 Team and talent requirements   • Finding co-founders and mentors   • Building an initial team  11 Venture Idea Pitch Readiness    DULE 8 TO MODULE 10  12 Final Milestone - Venture Idea Feasibility  Milestone 3: Venture idea feasibility (extrnal) jury presentation    Wilestone 3: Venture idea feasibility (extrnal) jury presentation	9 Financial

## ACRO CARE

## ACRO-CARE SESSION

- Acro Care organized another mental health awareness session for the MBA students.
- Dr Shraddha Tiwari conducted the event by addressing the Vision, Mission, and Brief about mental health, its impact, importance, ways to maintain good mental health and warning signs of depression talked about the need and importance of psychometric assessments in counselling and guidance. Dr Shraddha Tiwari also briefed about the confidentiality of the process.
- Students actively participated in all the sessions and voluntarily registered for assessment and counselling sessions.







## IQAC

- Investiture Ceremony of Student's Council
- IQAC meeting Q1
- OBE workshop
- IQAC meeting Q2







# IQAC ACTIVITIES

Eye Camp Dr Palak Agarwal

Dental Camp Dr. Kuldeep Rana

Health &

Nutrition Camp Dr. Preeti Shukla

OBE Dr. B. L. Gupta

OBE Dr S. Gumparthi



MDP

MDP for Medical Professionals **Bio-Research** 

Dec 7 &8, 2023







### FUTURE PLANS

- NAAC accreditation
- Adoption of OBE gradually
- Workshop on Outcome-based assessment (IQAC)
- Complete ML course through Udemy/NPTEL
- Research paper on content analysis in UGC care listed journal
- Network with industry/Exploit industrial connects
- Reinforce Kaizen Club







# PROPOSED CERTIFICATION FOR STUDENTS

- Certification course on Business Analytics
   Demystified
- Certification Course on "Fundamentals of Python for Business







# OUTREACH

#### Plantation Drive

Spreading Awareness for Environment Protection.

### Shrajan: Ganesha Making Workshop

Promoting environmental awareness, cultural, and religious significance of Ganesh Chaturthi.

# SOCIAL Connect

Distribution of Sweets and Rakhi at Abhakunj Welfare Society

### **Diwali Celebration at Old Age Home**

A memorable evening of festivities with the elderly, including gift distribution and cultural performances.

**\*** Water Sanitation and General Hygiene

Slum Area















# WOMEN CELL

#### **Awareness of Various Act for Women**

Date: July 25, 2024

Time: 12:30 PM to 1:30 PM

Venue: Tata Hall

### **Guest Lecture on Legal Rights for Women in India**

Date: 18th October 2024

Speaker: Dr. Geetanjali Chandra, Principal, Acropolis Institute of Law

#### Hum Honge Kamyab, Mahila Suraksha Sanwad

Date: November 29, 2024 Time: 12:30 PM to 2:30 PM

Venue: Kamal Prabha Auditorium







# ACADEMIC COUNCIL

 Academic Council meeting is held twice per year. It provides a platform for faculty, administrators, and industry experts to collaborate on curriculum updates, introduce innovative programs, and address student needs.

- Marketing
- Finance
- HR
- Business Analytics
- Operation

### LIBRARY

- The library holds a total of **11,983 books** across the following sections:
- Newspapers 09
- Magazines 09
- Journals 22
- IIM Indore Membership
- Repository of SIP and MRP







# BUSINESS AWARENESS TEST

AFMR conducted a Business Awareness Test as part of the Internal Assessment to assess students' knowledge and understanding of business acumen across key domains like Finance, Marketing, and Human Resources (HR). The test also aimed to cultivate an interest in current affairs, with questions primarily sourced from the *Business Standard* newspaper.

 To assess students' grasp of contemporary business trends and concepts in management education. Increase awareness of advancements in Finance, Marketing, and Human Resources domains and encourage a consistent habit of staying updated with industry news and insights







# CAPSTONE PROJECT

The Capstone project was started in AFMR for MBA I Semester students which aimed to demonstrate a student's mastery of a particular subject or field of study. It was basically an integrated project that applied the skills and knowledge acquired throughout the course of a semester program.

All the mentors divided their mentees in groups and asked them to select the sector of their choice and conduct group projects as directed.

#### Sectoral analysis was done by students in the following sequence-

Identified a sector

**Example** FMCG sector, Automobile sector, Banking sector, Insurance sector, Iron and steel industry, Pharmaceutical, Electronics, Social media, Infrastructural sector, Education sector, Environmental sector.

- 2 Prepared a report in following format;-
  - Overview
  - Contribution in GDP
  - Major players
  - Competition scenario
  - Swot analysis
  - Future prospects

3 Prepared PowerPoint presentation

4 Presentation in front of faculty member's panel



EVALUATION

**PROCESS** 



# SIMULATION

### BUSINESS SIMULATION

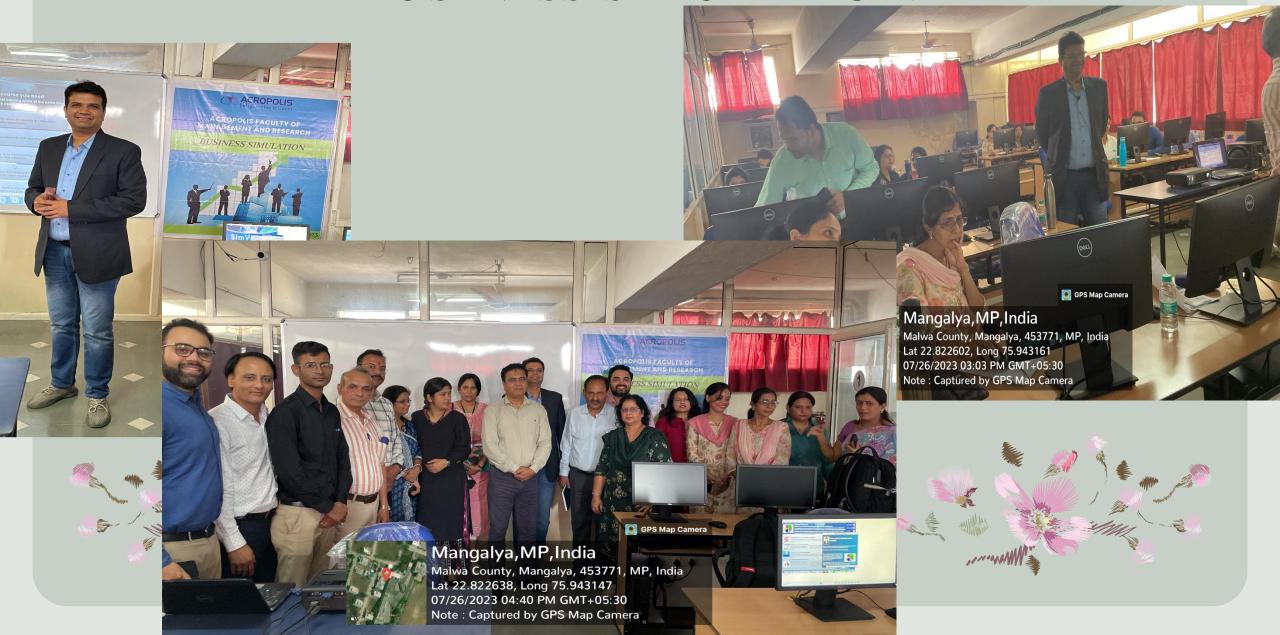
- Business simulation is a crucial tool for MBA students as it bridges the gap between theoretical knowledge and practical application.
- These simulations replicate real-world business environments, allowing students to practice decision-making, strategic planning, and problemsolving in a risk-free setting.
- They foster critical thinking and collaboration by enabling participants to analyze market dynamics, manage resources, and respond to competition.







# BUSINESS SIMULATION





- 2 Hour demonstration on the use of Cesim was organized on 11<sup>th</sup> November 2024.
- Faculty have been provided limited access to the software and subsequent to their feedback decision will be taken.



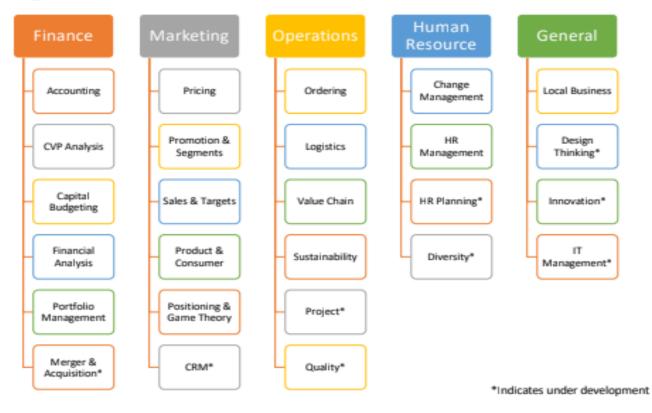






### Decision-Making Microsimulation

- Foundational
- Individual/Team
- · Multiple Rounds
- 1 to 5 hour
- · Same vs Multiple cases
- Customizable
- Al-powered personalized feedback & assessment



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### **FUTURE PLANS**

- NAAC Accreditation
- NIRF Ranking
- Industry Oriented Certification
- Autonomy
- Industry Consultancy
- MDPs

# THANK YOU





